

Happy Friday to all of you, my LinkedIn Family.

I wanted to give a quick shout out to **Danny Wood** from Sandler Training who helped transform my overall sales health (definitely a good way to put it).

My last sales training class was on 4/12 and I went back and saw my sales numbers from when I began Sandler Training 1 year ago to when I ended.

My numbers are up a total of 65% from where I began. (I am not one to brag about my accomplishments or be "showy" about achievements, but the "Proof is in the pudding" so-to-speak.)

This program is gold and anyone lucky enough to meet, learn and dissect your sales efforts with Danny are true winners, dedicated to honing their craft.

Fail forward, Fail fast, and learn from the best.

Thank you again, D Wood! **Danny Wood #Kudos** Without you we'd be lost! #InspirationalLeader

